

TNP Consultants and Accompany Consulting forge a strategic partnership to augment their reach for their major clients in Africa, Europe and the Middle East

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TNP Consultants and Accompany Consulting announce the signature of a strategic partnership through a substantial equity investment, aimed at bolstering their major clients in Europe, Africa, and the Middle East through business, regulatory, and technological transitions.

Accompany Consulting will be branded as "Accompany, a Member of TNP Group".

For TNP, the objectives of this partnership are to

- Strengthen its regulatory and risk transformation business on the African continent,
- Develop a leading center of excellence for Temenos solutions in Africa, the Middle East and Europe,
- Strengthen its digital skills, accentuating its role as a catalyst for innovation and transformation within the African ecosystem, where the firm already has a strong footprint in countries such as Morocco, Côte d'Ivoire, Tunisia and Gabon, particularly in the field of core banking systems.

"This partnership with Accompany Consulting represents a significant milestone in the firm's development, and is fully in line with our strategic vision, named FIRST 2026. It will enable TNP to further expand its network and capabilities in Africa in terms of major business, regulatory and technological transformations, while gaining access to cutting-edge expertise in the fields of financial services, banking information systems, regulatory compliance and risk on the continent," said Benoit Ranini, Chairman and co-founder of TNP.

Since its creation by its four founding partners, Accompany Consulting has followed an upward trajectory, implementing cutting-edge solutions for more than 100 clients in the financial sector. Today, the firm operates in more than 25 countries across Africa, Europe and the Middle East, and is recognised for its expertise in the financial sectors.

For Accompany Consulting, this partnership will be an opportunity to develop its reach in extended territories in Europe and the Middle East, to develop new areas of expertise and to offer its teams new development opportunities.

Mehdi Gueddas, managing partner of Accompany Consulting, commented, *"This partnership will enable both firms to leverage their complementary skills, joint resources and diversified expertise to deliver world-class advisory solutions to their clients. TNP brings its long experience in operational management and technology consulting and its strengthened presence in Europe, Asia, the Middle East and Africa, while Accompany Consulting has built up a solid expertise in supporting digital transformation projects and in implementing banking, electronic banking or insurance software through numerous successes in more than 25 countries in Africa"*.

Fathy Trabelsi, a partner at TNP, who will steer the synergies of this partnership, added, *"The four founding partners will remain actively involved in the management and operations of the firm, assuring the expertise and quality of the engagements that have driven Accompany Consulting's success. They will also join the TNP Africa Management Committee."*

About TNP Consultants

Founded in 2007, TNP Consultants is a European consultancy dedicated to senior management, specializing in high-stakes strategic transformations. A hybrid and independent entity, TNP focuses its expertise on three core areas: strategy and operational excellence; sustainable, financial, risk and regulatory transformation; and digital transformation, coupled with business solutions.

TNP focuses on operational strategy, information systems, business and human capital in the banking, insurance, transport, energy, automotive and public sectors. Specializing in the definition and implementation of transformation programs, TNP has made accelerating its customers' performance its DNA.

Its teams are now present in three geographical zones: continental Europe (France, Luxembourg, Italy, Switzerland, Germany, Monaco), Africa (Morocco, Côte d'Ivoire, Tunisia, Gabon), India and the Middle East (United Arab Emirates). Driven by strong growth, the firm is constantly looking for new talent to support its development and that of its clients. TNP Groupe is headquartered in Luxembourg.

About Accompany Consulting

Founded in 2012 by 4 partners, Mehdi Gueddas, Mohamed ali Trabelsi, Ferid Moussa and Najd Hili, Accompany Consulting specialises in supporting operational and digital transformation projects, implementing software, particularly banking software, and setting up digital solutions. Accompany has extensive expertise in a range of financial businesses (banking, insurance, microfinance, electronic payments, credit, etc.). The firm has developed its know-how in more than 25 countries in Africa and the Middle East, successfully completing more than 250 transformation or software implementation projects. Accompany can count on the ongoing commitment and quality of its teams, and the firm is constantly expanding and adding new talent to its teams. Accompany has also forged some very solid partnerships, in particular its partnership with global banking software publisher Temenos.

For further information, please contact :

TNP

Grégory Cann
Directeur marketing et communication
gregory.cann@tnpconsultants.com

Accompany Consulting

Mehdi Gueddas
Managing Partner
m.gueddas@accompanyconsulting.net